

Minnesota eLearning Summit

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Creating a Hybrid Executive Education Course

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2016 Minnesota eLearning Summit

Creating a Hybrid Executive Education Course

Steve Webster

Senior Fellow and Spencer Chair in Technology Management



Technological Leadership Institute (TLI)

Established in 1987 as an interdisciplinary center with an endowment from Honeywell Foundation

Housed in the College of Science & Engineering

Seven endowed chair faculty, plus 52 faculty from eight UMN colleges and outside

M.S. programs for working professionals

- Management of Technology (MOT)
- Medical Device Innovation
- Security Technologies

Mission: Develop local and global leaders for technology-driven enterprises

LECHNOROGICAL TEADERSHID INSTITUTE

IISSION: Develop local and global leaders for technology-drive.

M.S. in Management of Technology

Cohort and study teams together for two-year program

Eight-hour class days, alternating Friday and Saturday

Extensive reading and case studies

Saturday	Friday
2	Class 8 – 4:30
Class 8 – 4:30	8
16	15 Class 8 – 4:30
Class 8 – 4:30	22
30	29 Class 8 – 4:30

Capstone done at employer, completed at the end of the program

Students cite cohort model as a strength.
Can we maintain excellence, but extend our reach?

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Can we maintain excellence, but extend our reach

What About Qualified Non-Students?

2015 Stamats "demand assessment study" found strong preference for a program with an on-line component

- Average utility from discrete choice modeling shows appeal by format:
 - Online 100% online with no set class time, assignments completed on your time: 63.26
 - Hybrid 65% online; 35% on campus with classes on the weekend only: 23.88
 - Hybrid 35% online; 65% on campus with classes on the weekend only: 11.47
 - Hybrid 35% online; 65% on campus with classes on Tuesday and Thursday only: -4.23
 - Hybrid 65% online; 35% on campus with classes on Tuesday and Thursday only: -5.07
 - Traditional 100% on campus with classes on the weekend only: -6.78
 - Hybrid 35% online; 65% on campus classes on Monday, Wednesday, Friday only: -12.21
 - Hybrid 65% online; 35% on campus classes on Monday, Wednesday, Friday only -14.08
 - Traditional 100% on campus classes on Monday, Wednesday, Friday only: -26.15
 - Traditional 100% on campus classes on Tuesday, Thursday only: -30.08

Strong interest in hybrid model – But can it work?

LECHNOROGICAL TEADERSHIP INSTITUTE Strong Interest in hybrid model – But can it works

Spring 2016 Experiment

Course: MOT 8232 Managing Technological Innovation

Advantages: Taught three times before by author

Experimentation is ideal for a course on innovation

Discussion-oriented course, thus a tough test for the hybrid model

Disadvantages: Students self-selected into a 100% in-person program

Last course in two year program - Students "set in their ways"

Discussion-oriented course, thus a tough test for the hybrid model



Step 1: Get Professional Help!



- Enlisted Academic Technology Support Services, part of OIT
- Annette McNamara, Instructional Designer, as guide and consultant
- Led to full articulation of learning objectives

Learning Objectives	Specific Topics	Instructional Activity	Measurements
Understand the role of innovation	on in business		
	Why essential to all businesses	Class discussion	Participation
	Business building process	Class discussion	Participation
	Appreciate the complexity of innovation	Class discussion	Term Project
Creativity in a corporate setting			
	Creativity and the human mind	Class discussion	Participation
	Creative teams	Class and eLearning	On-line quiz and discussion forum
Use technology innovation to dr	ive business strategy		
	Alignment of strategy & innovation	eLearning	On-line quiz and discussion forum
	Types of innovation	eLearning	On-line quiz and discussion forum
	Disruptive innovation	eLearning	On-line quiz and discussion forum
	Simultaneous incremental / disruptive portfolio	eLearning	On-line quiz and discussion forum
	Service business examples	eLearning	On-line quiz and discussion forum



Topics Selected for On-Line

Aligning innovation with business strategy Section 1

Types of innovation

Disruptive innovation

Section 2 Innovation portfolio management

Section 3 Service innovation

Tools to engage your own organization Section 4

Open innovation

Section 5 Metrics

Principled negotiation basics Section 6



Step 2: Get Ready for the Studio

Break lessons into small bites – 2-3 minutes!

Develop slides and script

Determine how to interact after each video

- Quiz
- Discussion Forum

Practice!

Video 1.1

Slide 9

Our first section includes aligning innovation with strategy, the types of innovation, including "disruptive innovation."

There are lots of good ideas floating around in the world. But good ideas that are productive for YOUR enterprise are harder to come by.

That requires us to start with a question: What is strategy?

Sounds like a pretty trivial question, but I'll bet strategy is one of the most misunderstood and misused words in business. Thus, it's a good time for the Webster's Dictionary:

Strategy is the science and the art of applying the capabilities of a business to compete. Includes setting goals, and the policies needed to achieve those goals.

Understanding the **true** strengths and capabilities of your business is the start. Then you apply them to create value for customers; after all, the essence of business is creating customers. And over the long term you apply your capabilities to compete against the others who would like to serve those same customers.

A clear strategy allows us to choose what we will do, and what we will NOT do. Strategy sets goals, and takes actions to achieve those goals.





Moodle page for typical on-line section



Back to course 'MOT 8232 Managing Technological Innovation (sec 001) Spring 2016'

On-Line Sections 0-1

- · Section 0 Overview of on-line program
- · Section 1 Aligning innovation with business strategy. Types of Innovation. Disruptive innovation and the ambidextrous organization.



0.1 Video - On-Line Introduction



1.1 Video - Strategy



1.1 Quiz



1.2 Video - From Values to Innovation



1.2 Discussion Forum: A new business in a large company



1.3 Video - Types of Innovations



1.4 Video - Product Pyramid



1.4 Quiz



1.5 Video - Pyramid Example



1.5 Discussion Forum - Pyramid Example



1.6 Video - Market Leader Response



1.7 Video - Innovator's Dilemma



1.7 Quiz



1.8 Video - Another view of the innovator's dilemma



1.8 Quiz



1.81 Video - Clayton Chrentensen on disruptive innovation



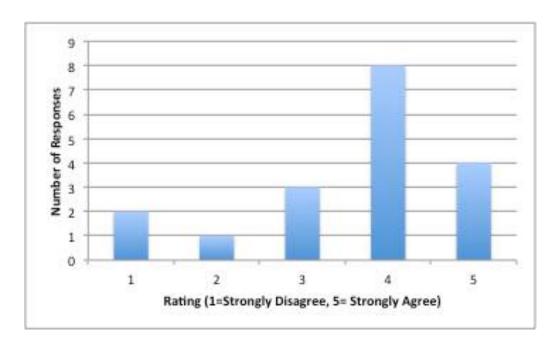
1.9 Video - Innovator's Dilemma Examples



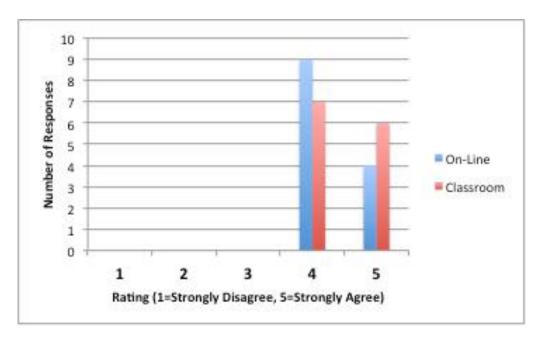
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Student Feedback

"All things considered, I prefer having these topics on-line, instead of taking an additional day in the classroom"



"I feel I have a good understanding of the concepts reviewed (on-line / classroom)"





Strengths

Students appreciate reduced classroom time

Discussion forum comments more thoughtful, more clear than remarks in class

Some of the best on-line forum comments are from quiet students

Easier evidence-based grading



Weaknesses

Some students strongly prefer face-to-face interaction

When students work on-line at their own pace, hard to integrate on-line and classroom lessons

Lacked the personal stories used in the classroom

Less faculty-student interaction time in class



Lessons Learned

Learning outcomes can be as good, or better, than in traditional format

Students were confident in the material

For next Spring, move from "hybrid" to "blended" model

- On-line content synchronized with classroom material
- Should better reach the students who most want to talk about the material

Add more "personal stories" in video

• Either ad lib or interview style

